



The Smartest Sensors and Software for the Smart Grid

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Safegrid solution for MV grid monitoring

Safegrid's Intelligent Grid System™ helps locate, predict, and prevent grid faults and improve grid performance with instant-on **wireless sensors** and **cloud-based monitoring** and analytics powered by **AI and machine learning**.

Intelligent Grid System features the fastest and least intrusive deployment, instant wireless connectivity, and the **best ROI in the industry**.



GAME - CHANGING ADVANTAGES

1000x more data

100x more precise location

100x faster installation


5x less expensive

The Safegrid Data Advantage

Safegrid captures transient signals at an unprecedented frequency.

This gives us orders of magnitude more and richer data than any other solution.

Safegrid creates a new product category and brings real-time visibility to the whole network.



Safegrid helps utilities fight wildfires and reduce CO2 emissions

In 2020, an area the **size of Denmark** was burned in the US
Wildfires create **up to 10 percent** of global CO2 emissions
The 2018 California **wildfires cost** the US economy **\$150B**

Old solutions do not work

Current grid sensors neither detect fire-causing events fast enough nor provide accurate enough location information to really help prevent fires

Safegrid's solution can detect events such as trees growing too close or touching into power lines and causing fire-inducing earth faults or short circuits

Safegrid's solutions help prevent and react faster to fires, reduce and shield against spurious lawsuits

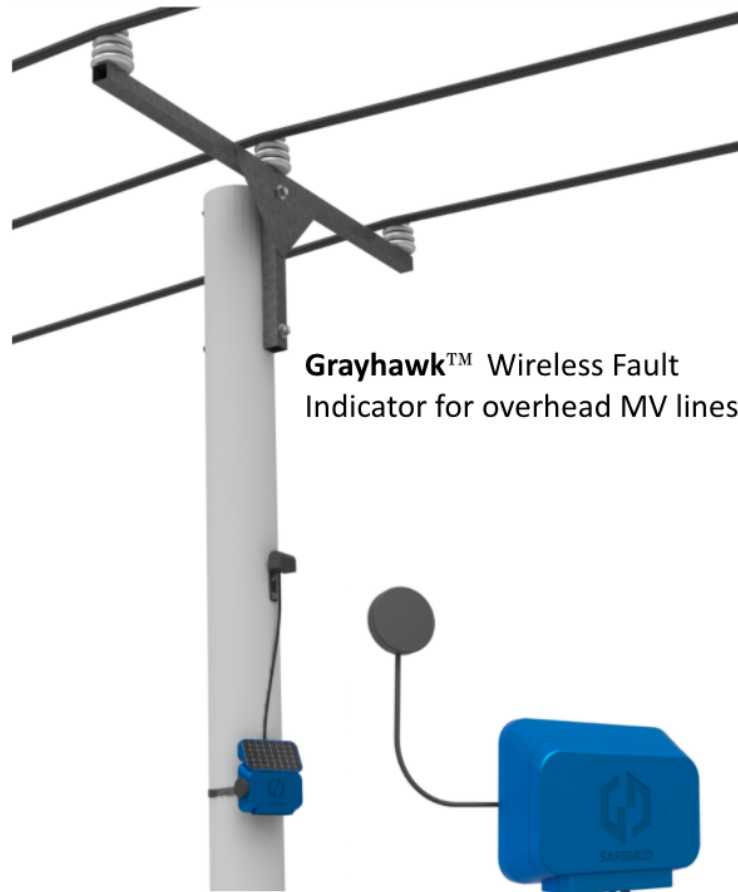


The projected near-term size of the total global Smart Grid market is over \$40 Billion. The explosive growth of applications such as electric vehicle charging and solar conversion drive sustainable long-term growth.

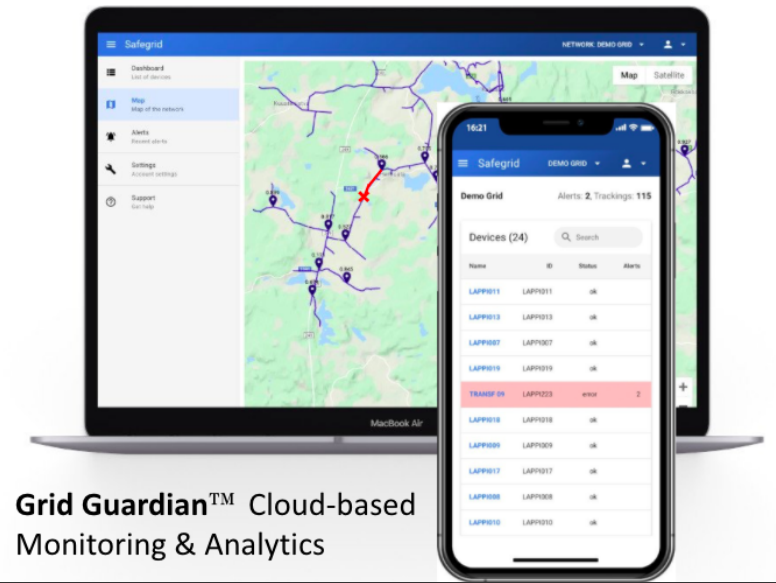
Safegrid will achieve fast market entry via the relatively niche (yet large) Smart Grid Sensor market and then go for exponential growth in much larger Smart Grid Software and Utility Asset Management sectors

Safegrid is ideally positioned to take advantage of the market opportunity

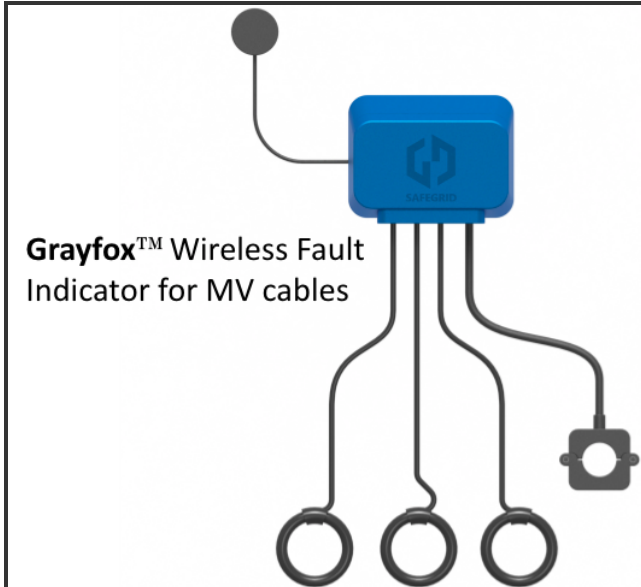
Safegrid's Intelligent Grid System™



Grayhawk™ Wireless Fault
Indicator for overhead MV lines



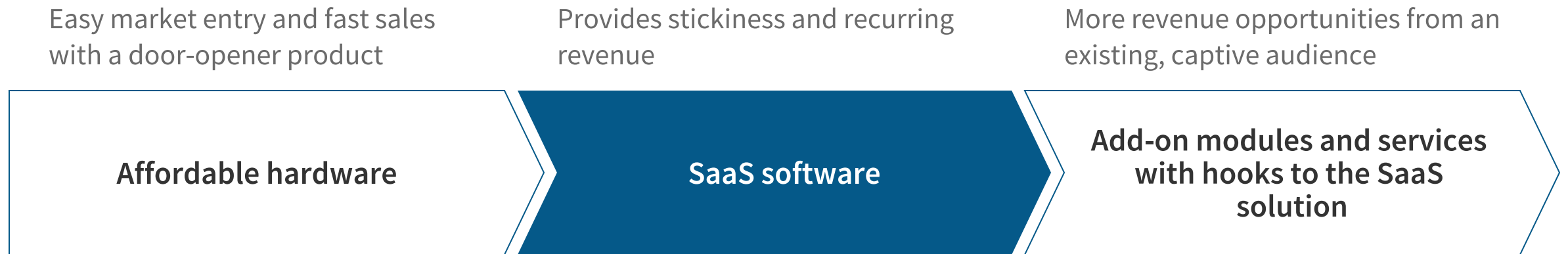
Grid Guardian™ Cloud-based
Monitoring & Analytics



Grayfox™ Wireless Fault
Indicator for MV cables

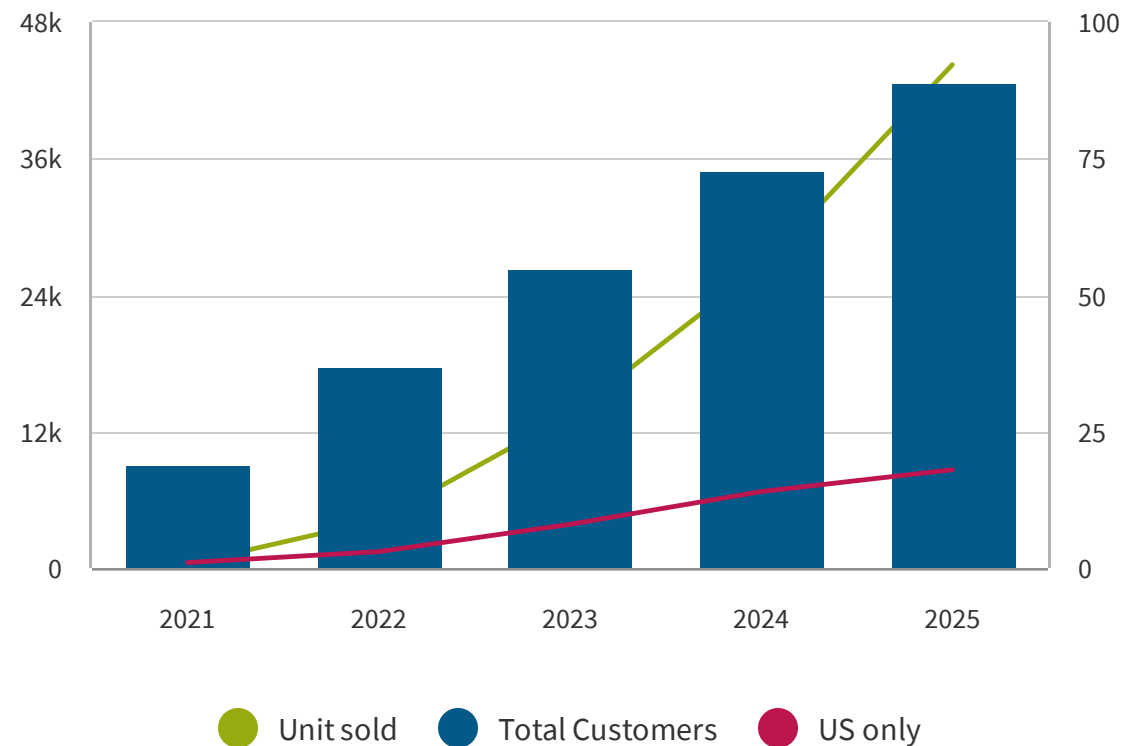
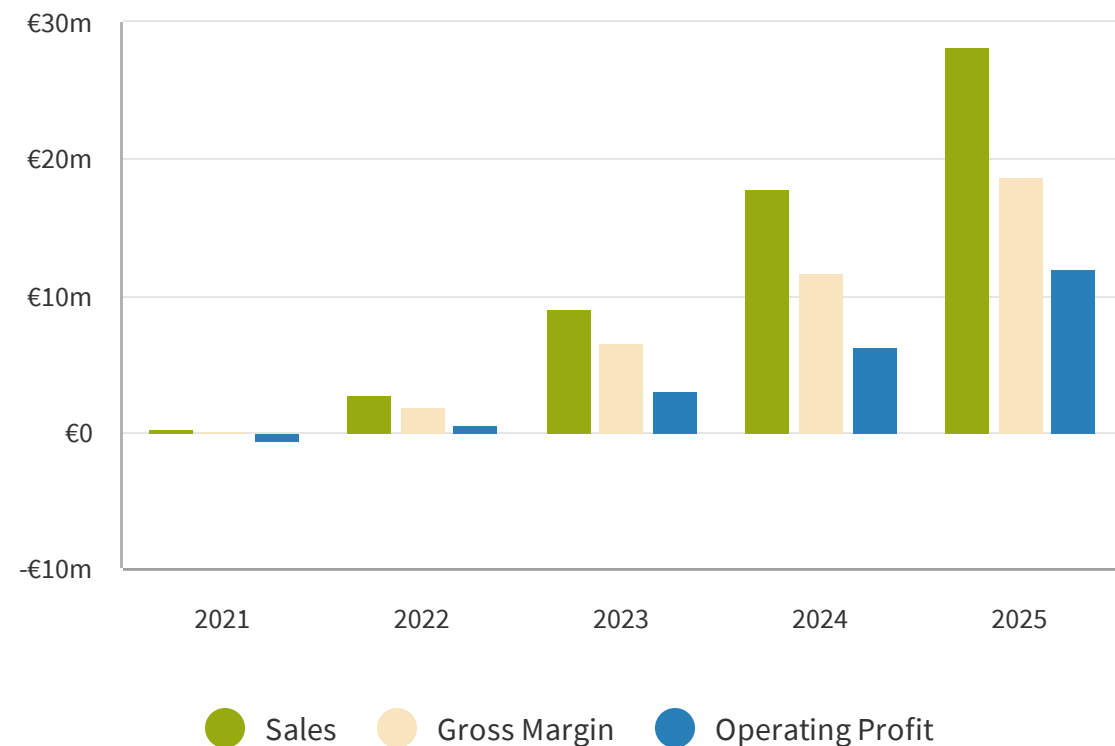
A simple, yet full-featured and scalable solution for cable and overhead MV lines

Business model



The hardware is a door-opener that enables software-driven recurring revenue and growth

Financial Projections



The proportion of recurring revenue will grow to 30% by 2025

Customers



Offers or Solution Proposals



Active Discussions



12+ customers with a deep pipeline, increasing number of international reseller & integrator partners

Thank you!

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